

THE MOST POPULAR APP OF ALL TIME



HOW WE HELP

Mobiato SFA is a cloud-based mobility solution that enables you to manage your sales by capturing updated and authentic data from point of execution in real-time. It is a perfect solution to manage field force effectively and increase productivity. With geo-tagging, time-stamping, and input validation, the performance of the team can be measured too.

- 1** Configurable Workflows - Whether you are a merchandiser for an FMCG brand or a BD manager for a services firm, Mobiato can be configured to the exact workflow for each kind of user.
- 2** Actionable Reports on Real-Time Data - Mobiato mobile platform is equipped to give you deep insights into field force activities. The comprehensive dashboard and reports help provide actionable data to solve your business issues.
- 3** Enhance Customer Experience - Our platform enables you to see customer history, the products they mostly buy and prefer, what is the current store condition, understand the issues, and solve them for better customer service experience.
- 4** Focus on Process Compliance - Through capturing GPS coordinates, time-stamps, photographs, and more Mobiato have multiple checks and balances built in to ensure thorough process compliance.
- 5** Offline Access - Mobiato can be used by anyone irrespective of whether they are connected to the internet or not. All the data gets auto-synced whenever the network is available.
- 6** Expert Implementation and Support - Mobiato takes pride in offering best-in-class implementation support and user training to our clients to ensure the success of the project.

Install and Update from App Stores - Mobiato is available on Android Play Store, Apple App Store, and Windows Store. Users can download Mobiato from any of these platforms and start using it.

SAP SERVICES



SAP IMPLEMENTATION



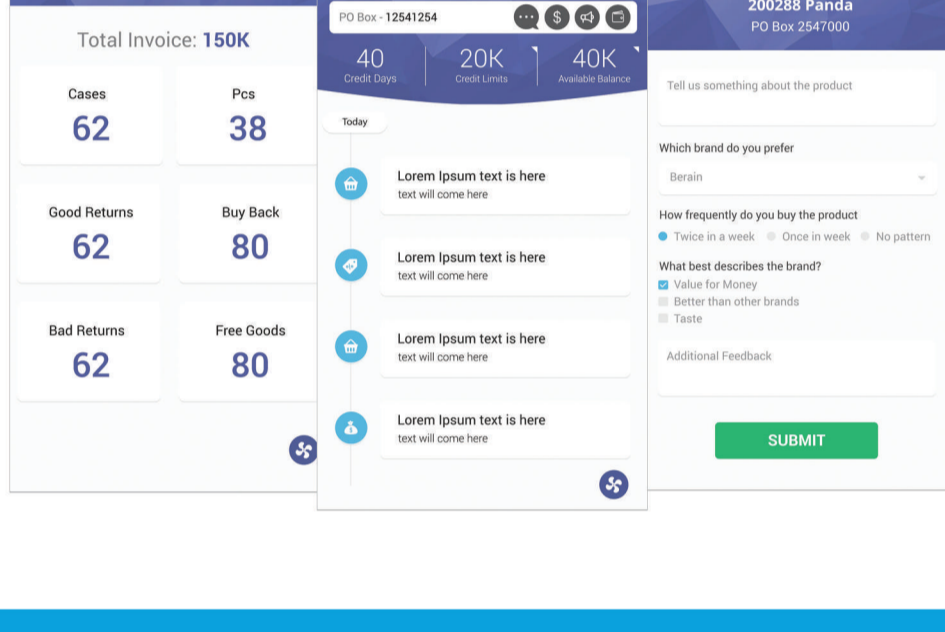
SAP MOBILITY



SAP ENTERPRISE SUPPORT

THE SMARTEST WAY TO MANAGE YOUR SALES

Mobiato offers a 360° view of customers at your fingertips, maximize productivity, capture and shares onsite customers' interactions, and have your ERP data with you at all times.



OUR PARTNERS



BEST FEATURES

Every business wants to achieve a higher amount of sales and revenue. Mobiato SFA lets you perform daily sales tasks like order management in real-time, manage the sales process, track customers' availability, book orders, generate invoices, and many more. We give you a platform to stay updated with your list of customers easily on the go.

Here are some of our best features that enable you to maximize productivity and increase sales.

- FULLY RESPONSIVE PLATFORM**
Our Sales Force Automation is fully responsive which means it will fit into your mobile phone screen size perfectly without making you zoom in and zoom out each page.
- EASY TO CUSTOMIZE**
You heard it right! We understand that there will be things in our Sales Force Automation application which you might want to customize, well, our application will let you do that with only a few clicks.
- DRAG & DROP EDITOR**
We want our application to be as easy to navigate as possible. With the drag & drop feature, now you will be easily making the changes.
- PRINTER-FRIENDLY**
Now taking out invoices or important data of your sales will become easier. You can easily connect our SFA application to your printer and take out prints on the go.

SAP SERVICES



SAP FIORI



SAP HANA



SAP BI

WHY CHOOSE US?

Legacy sales management tools are often clunky and difficult to use, but Mobiato is simple and designed to automate your sales. Mobiato allows you to maximize productivity to focus on the customer relationship.

- Easy to Use Interface:-** Our new and awesome user interface allows maximizing the efficiency and stays focused on your business.
- Customers Management:-** Mobiato SFA app manages the customers providing full visibility of the customer data across sales, marketing, and service. It also helps in analyzing these details and co-relating them to generate behavioral patterns and profile building.
- Quick Deployment and Extensive Orientation:-** Go live and get better results in a matter of few days with lightning fast deployment and extensive orientation for field staff and sales operations managers.
- Task Management:-** Mobiato SFA provides capabilities that are generally focused on planning, executing and measuring the sales strategies and co-relating them to the demands and hence plan manufacturing schedules in the enterprise.
- Lead and Opportunity Management:-** Monitor the leads as they are identified and pursued by the sales team. Mobiato fully automates the entire sales process, including lead management, opportunity management and offers highly focused visibility to the company's sales pipeline.
- Catalog Sync:-** Mobiato allows your sales teams to harness the power of the sales force automation app and display products using the digital catalog which is synced with the main server in real-time. It enables your team to instantly update any changes in products lists or specifications.
- Measure Productivity:-** Helps sales team self-assess themselves and improve performance with powerful productivity indices like beat efficiency, adherence to plans, times spent at points of sale and analytics.
- Analytics and Forecasting:-** Collect, maintain, and forecast the sales opportunities to help your sales team easily handle current sales, get details of current clients as well as future clients. Also, accurate sales forecast enables sales and marketing team to strategize campaigns as per the need.

FREE DOWNLOAD FOR YOUR MOBILE

OUR MOBILE APP

Eliminate inefficient paperwork and switch to the mobile app to strengthen your sales process without having to invest in expensive sales management software. Mobiato customizable SFA app has a vast collection of sales force automation solutions, which includes sales order form templates, customer relationship improvement forms, cold calling app templates, customer complaint forms, new customer account information forms, quote worksheets, and many more sales process templates. Having your sales team collect sales-related information on smartphones will allow you to access and process data quickly and improve your cash flow. It also enables you

THE BEST APP STORE
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